BETHANY KIRBY



EDUCATION

Rogers State University – Claremore, OK

Bachelor of Science in Business Administration, 2018 Option in Marketing, Minor in Graphic Design

SKILLS

Creative Direction Team Leadership/Management Cross-Channel Campaigns Storytelling Strategic Planning Project Management Digital/Print Marketing Content Creation Public Relations Analytical Skills

Professional Experience

Strategic and imaginative creative leader with 7+ years of experience spearheading brand storytelling, omni-channel marketing campaigns, and design direction for mission-driven organizations. Proven success managing remote and in-house teams, aligning marketing vision with business goals, and driving recordbreaking audience growth and engagement. Adept at leading creative operations from concept through execution while upholding brand consistency and team collaboration. Passionate about data-informed strategy, scalable creative systems, and elevating purpose-led brands.

Tulsa Ballet | Tulsa, OK | 2023 – Present

Marketing Director

- Led a creative team and oversaw 15+ simultaneous campaigns per season, consistently exceeding revenue and ticket sale goals.
- Directed rebranding efforts for multiple productions, ensuring brand alignment across paid media, print, and digital platforms.
- Integrated analytics into strategy reporting, using campaign metrics to guide creative development and improve ROI.
- Established and refined workflows for project management, improving efficiency in a hybrid team environment.
- Spearheaded visual and messaging consistency across performance seasons, growing audience engagement and subscriber retention.

Printed Theory | Tulsa, OK | 2022-2023

Chief Development Officer

- Executed a full rebrand that drove a 40% YOY increase in sales.
- Managed all creative content across platforms including social media, email, and print campaigns.
- Provided direction to design teams, balancing brand strategy with innovative creative execution.
- Collaborated closely with sales and production teams to streamline communication and ensure cohesive branding.
- Leveraged performance data to inform future marketing decisions and report success to stakeholders.

MISC.	TULSA BALLET Tulsa, OK 2019 – 2022
Served on the board for 83 United as Parliamentarian – 2024	Marketing Manager
Published photographer (Ballet200 Magazine, 2021; Pointe Magazine, 2024) American Sailing Association (ASA) Certified Contract videographer (Tulsa Ballet), 2022-2023	 Managed the graphic design department and ensured brand consistency across all public-facing content. Directed photography, videography, and visual production for use in campaigns, press kits, and digital media. Oversaw marketing strategy and content development for social media, newsletters, eblasts, and advertising campaigns. Wrote and distributed all press releases and maintained media relationships nationally and internationally. Collaborated directly with the Artistic Director to develop marketing materials aligned with the company's artistic vision.

TOOLS & TECHNICAL SKILLS

Adobe Creative Suite | Meta Business Manager | Google Ads | Google Analytics | Asana | WordPress | Mailchimp | Wordfly | Slack | Microsoft Office | Loomly | Hootsuite